

Halebury leads debate on “Valuenomics” – The Science of Managing Your Legal Spend



“The best and most progressive legal teams provide a high level of service and can influence the operations of a business.”

This was just one of the headlines from Halebury’s inaugural roundtable discussion on the future of the legal industry this morning . Halebury, supported by event partners MSDUK and Efficio, hosted an exclusive roundtable breakfast briefing on “*Valuenomics*” – *The Science of Managing Your Legal Spend* and welcomed senior in-house legal and procurement professionals from some of the country’s leading businesses.

The discussion focussed on how General Counsel, Head of Procurement and other key buyers of legal services can deliver on the design, price and productivity of their in-house and external legal teams to maximise value for their businesses and how we as an industry can deliver a more dynamic and sustainable solution for a value-driven age.

Dylan Jones from Halebury introduced and facilitated discussions with his personal experience of the advantage that an effective in-house legal team presents to a commercial business; how a proactive and balanced relationship between commercial and legal teams can have a positive impact. Gareth Tipton, BT Group Director of Compliance and Chief Operating Officer for Legal Governance and Compliance then provided a valuable insight into the recent restructuring of their 500 strong legal team. Finally, Dappula Wijeyeratne, of international procurement-focused management consultancy Efficio talked about how in-house legal teams can work with procurement with particular reference to the work Efficio had done with National Grid.

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Further themes and sound bytes arising from discussions on the day can be viewed on @halebury on Twitter under #valuenomics.

This is the first in a series of roundtable events Halebury will be hosting on similar themes of interest to a senior in-house legal and procurement audience. If you would be interested in joining our mailing list for future events, please email [Helen Burness](mailto:Helen.Burness@halebury.com).